



APIs Are the Attack Surface That Matters in AI-Powered Apps.

Lessons from the real world.



Overview.

What we'll cover today.

- **Lessons learned:**
How to approach securing new technology platforms
- **Context:** Where we are with AI today
- **AI Security:**
Key requirements
- **About us:** FireTail overview
- **Closing:** Get these slides



Securing AI is the
number one challenge
for infosec teams today.

History...

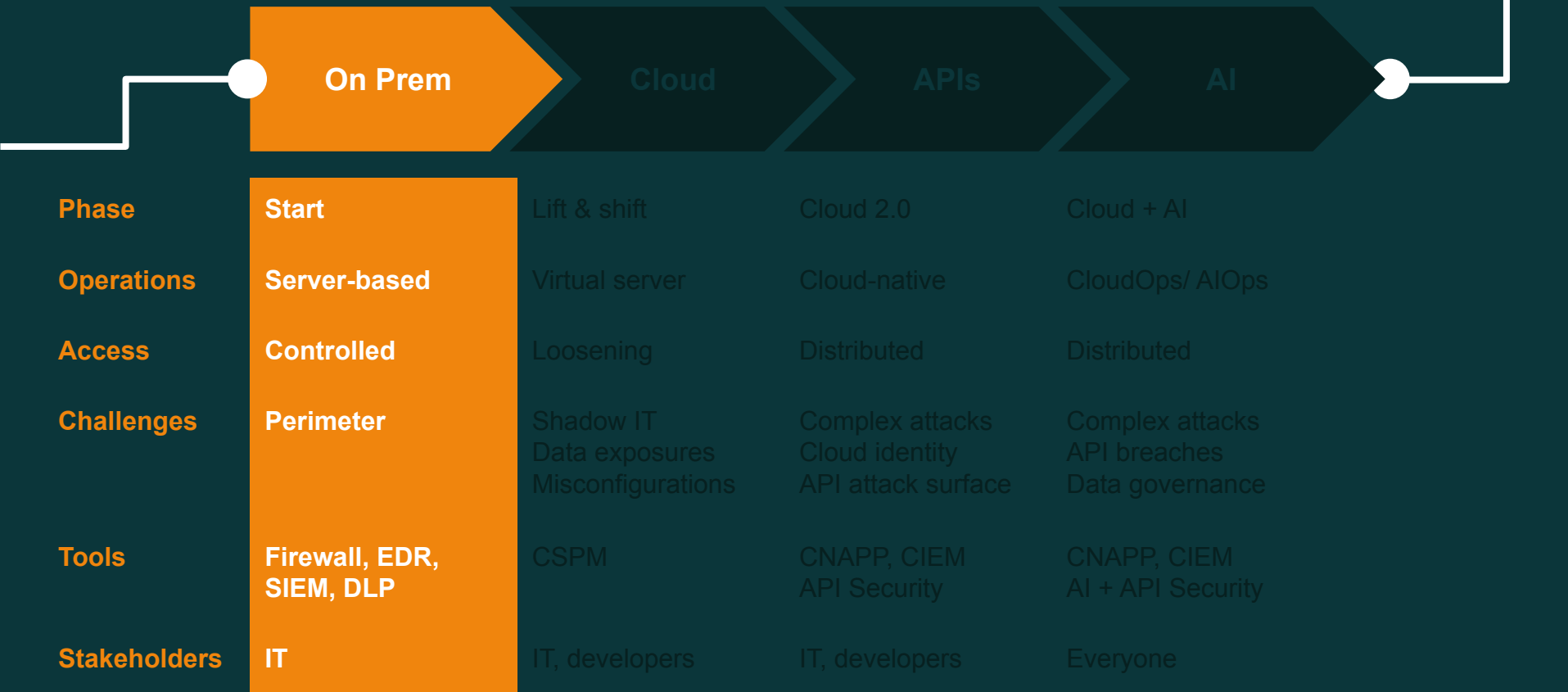


The Evolution of Digital Innovation.



Phase	Start	Lift & shift	Cloud 2.0	Cloud + AI
Operations	Server-based	Virtual server	Cloud-native	CloudOps/ AIOps
Access	Controlled	Loosening	Distributed	Distributed
Challenges	Perimeter	Shadow IT Data exposures Misconfigurations	Complex attacks Cloud identity API attack surface	Complex attacks API breaches Data governance
Tools	Firewall, EDR, SIEM, DLP	CSPM	CNAPP, CIEM API Security	CNAPP, CIEM AAI + PI Security
Stakeholders	IT	IT, developers	IT, developers	Everyone

The Evolution of Digital Innovation.

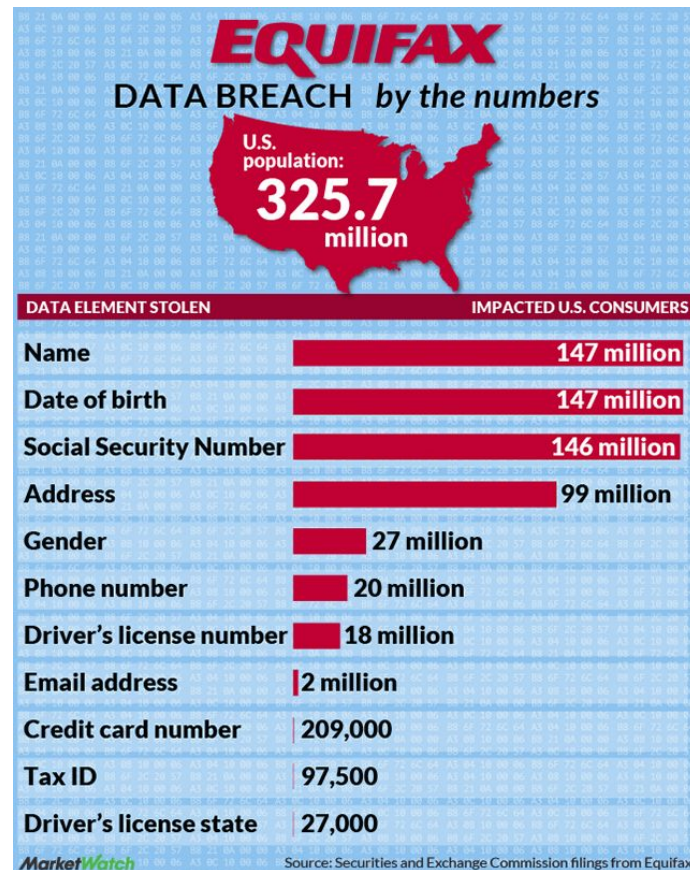
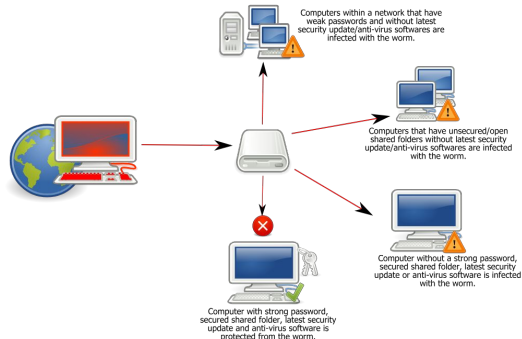


Initial virus / firewall breaches.

Cyber attacks 1.0 / 1.5.



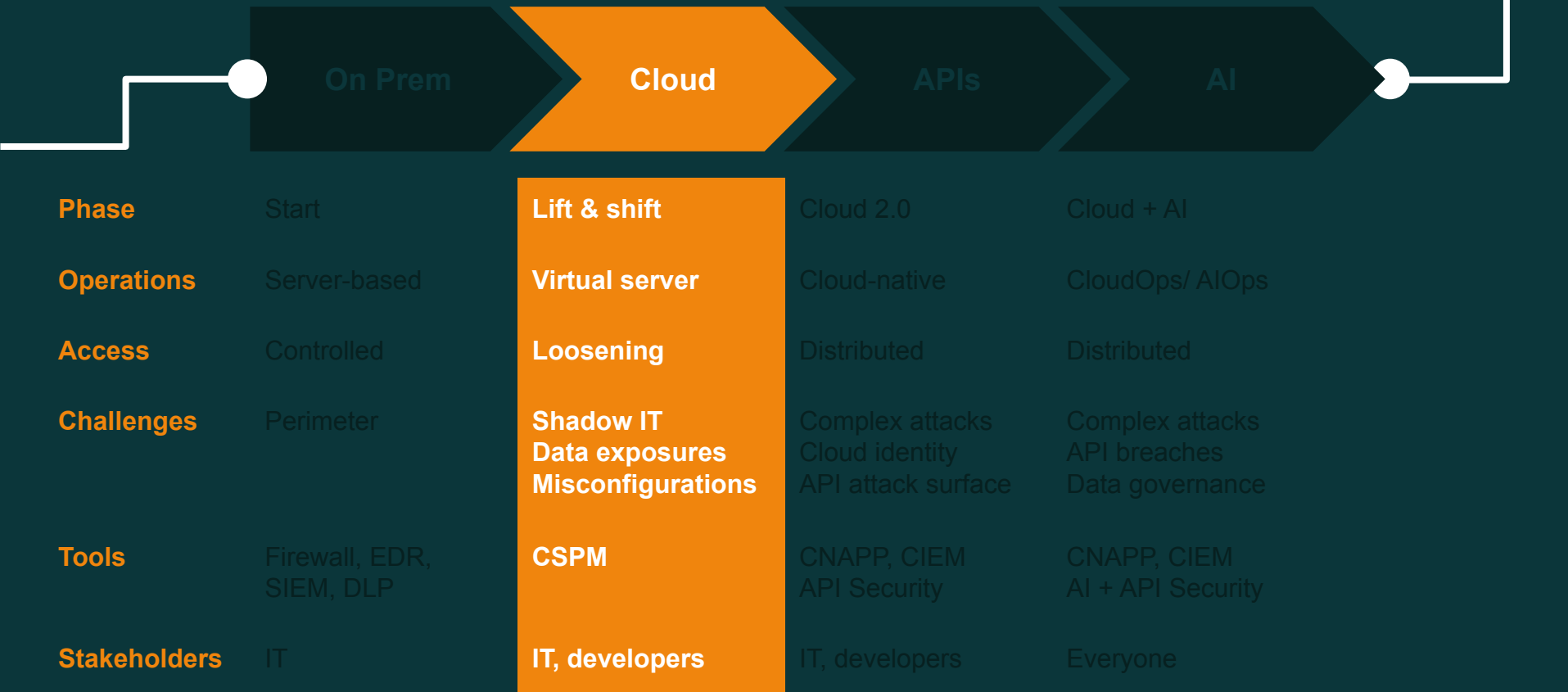
Worm:Win32 Conficker



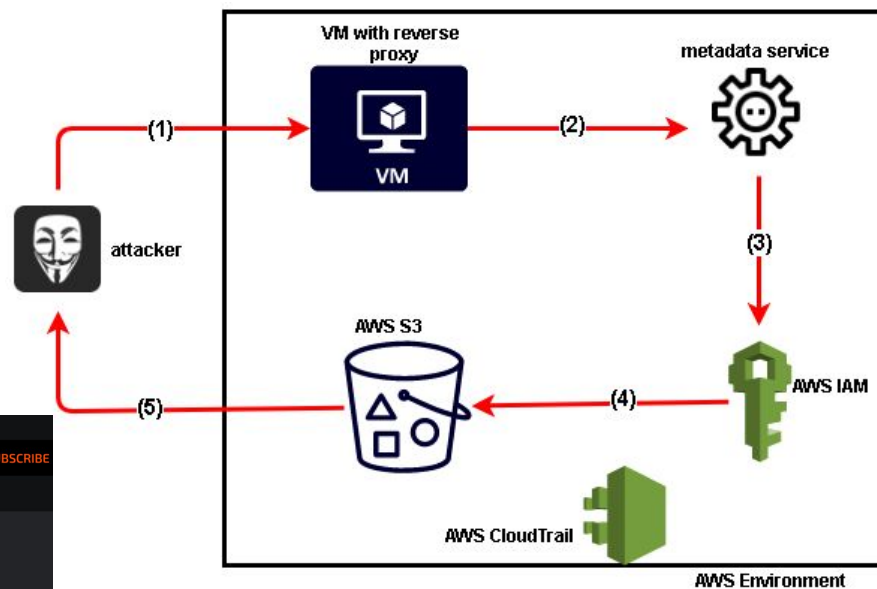
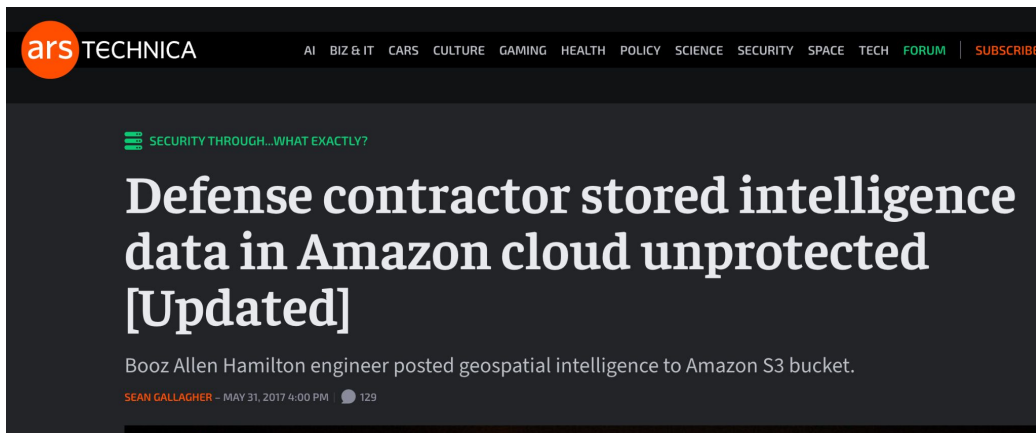
MarketWatch

Source: Securities and Exchange Commission filings from Equifax

The Evolution of Digital Innovation.



Cloud attacks 1.0 / 1.5.



CloudSploit

Aug 2, 2019 · 6 min read · Listen



A Technical Analysis of the Capital One Hack

...

The recent disclosure of yet another cloud security misconfiguration leading to the loss of sensitive personal information made the headlines this past week. This particular incident came with a bit more information from the indictment of the accused party, allowing us to piece together the revealed data and take an educated guess as to what may have transpired leading up to the loss of over 100 million credit card applications and 100 thousand social security numbers.

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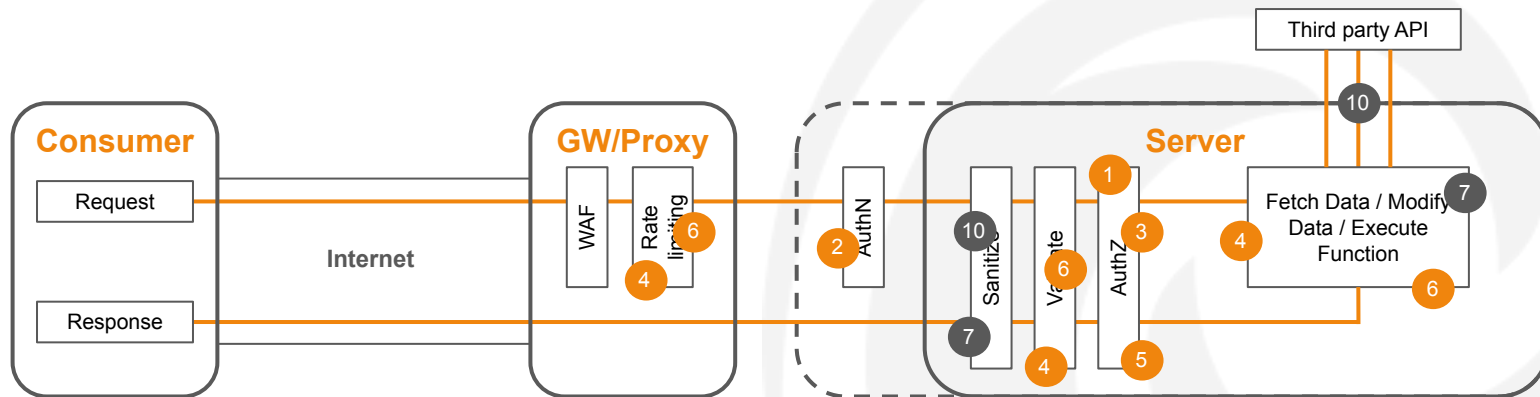
Verizon.

Tracfone Consent Decree.

- **Regulatory Compliance and Penalties:** Failure to secure APIs and protect customer data resulted in significant fines and regulatory scrutiny, as demonstrated by the \$16 million Tracfone settlement with the FCC.
- **API Vulnerabilities as a Critical Risk:** TracFone's data breaches were linked to API vulnerabilities, underscoring that enterprises must prioritize securing APIs to prevent unauthorized access to sensitive data.
- **Impact on Customer Trust:** Breaches exposing customer information like PII and CPNI can damage customer trust and brand reputation, making robust API security a business imperative.
- **Comprehensive Security Measures:** The FCC's mandated security measures for TracFone include adopting standards such as NIST and OWASP, highlighting the need for enterprises to implement widely-accepted security frameworks.

The Verizon logo is displayed in white on a dark teal background. The word "verizon" is in a lowercase, sans-serif font. To the right of the text is a stylized orange checkmark that forms the letter "v".

Threat modeling.



1. BOLA.
2. Broken AuthN.
3. BOPLA.
4. Unrestricted Resource Consumption.
5. BFLA.

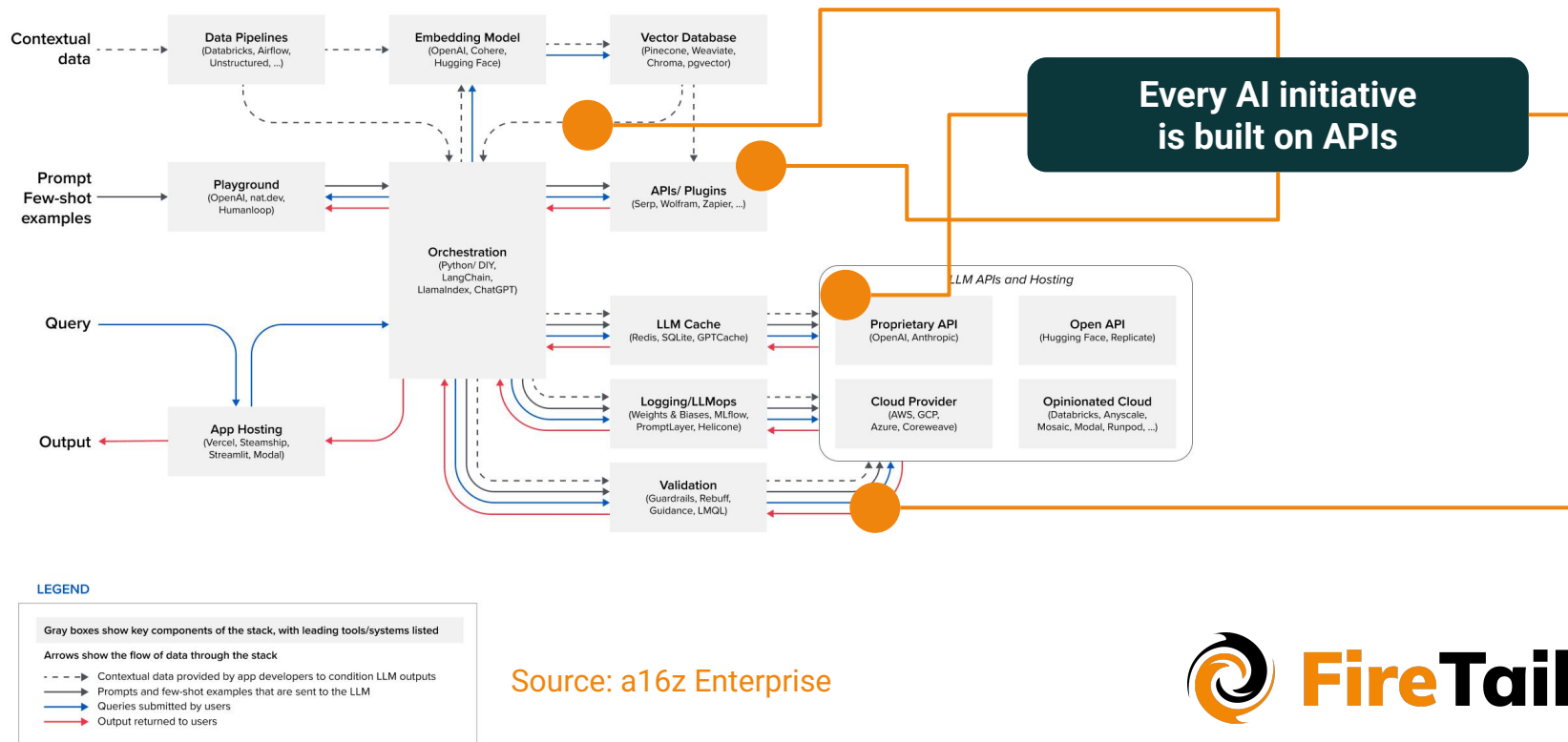
6. Unrestricted Process Access.
7. SSRF.
8. Misconfiguration.
9. Improper Inventory Management.
10. Unsafe consumption of APIs.

The Evolution of Digital Innovation.

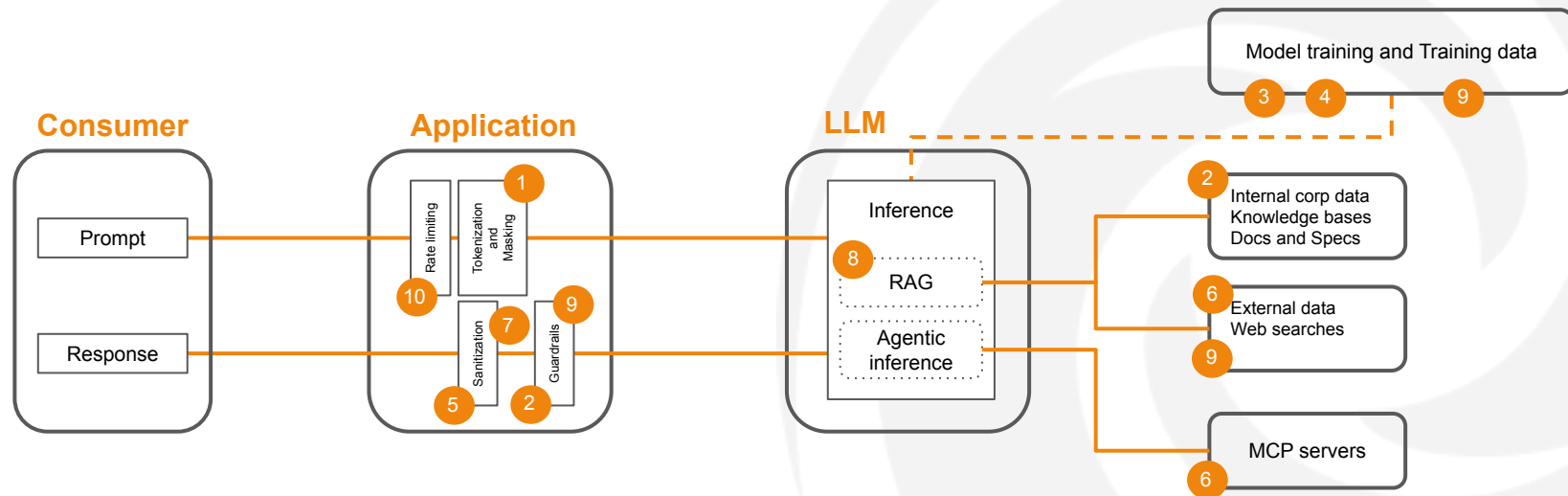


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There is no AI without APIs.



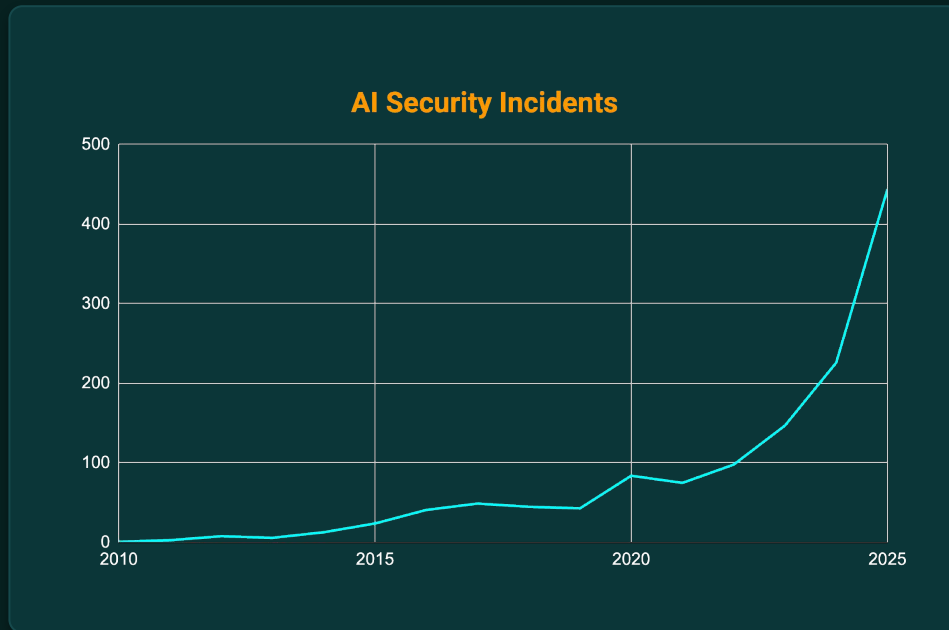
Threat modeling LLM Top 10.



1. Prompt Injection.
2. Sensitive Information Disclosure.
3. Supply Chain.
4. Data and Model Poisoning.
5. Improper Output Handling.
6. Excessive Agency.
7. System Prompt Leakage.
8. Vector and Embedding Weaknesses.
9. Misinformation.
10. Unbounded Consumption.

AI security incidents are climbing fast

November 2022 was both an industry inflection point, and a security inflection point. The data doesn't lie. This will be the biggest security challenge for the decade ahead.



OpenClaw.

A Wakeup Call for the Enterprise.

1. **The Exposure:** Over 1,000 local developer machines (Macs/Linux) exposed to the public internet with root shell access due to a default "localhost" misconfiguration.
2. **The Leak:** 1.5 million API keys (OpenAI, AWS, Anthropic) and sensitive user records leaked via a related AI social network called "MoltBook."
3. **The Reality:** This wasn't just a consumer data breach; it was a live-fire demonstration of what can go wrong, illustrated at scale.
4. **The Takeaway:** "Shadow Agents" are part of the the new Shadow IT and they may be inside your organization already.



The problem with Securing new tech.



Same story, but evolving .

**Threat-tool
mismatch**

Each new technology enables great new things, but also introduces new threats that existing tools don't cover.

**Budget & org
time lag**

Defenders face organizational challenges in getting budget approved, gathering requirements, buying & deploying.

Security debt

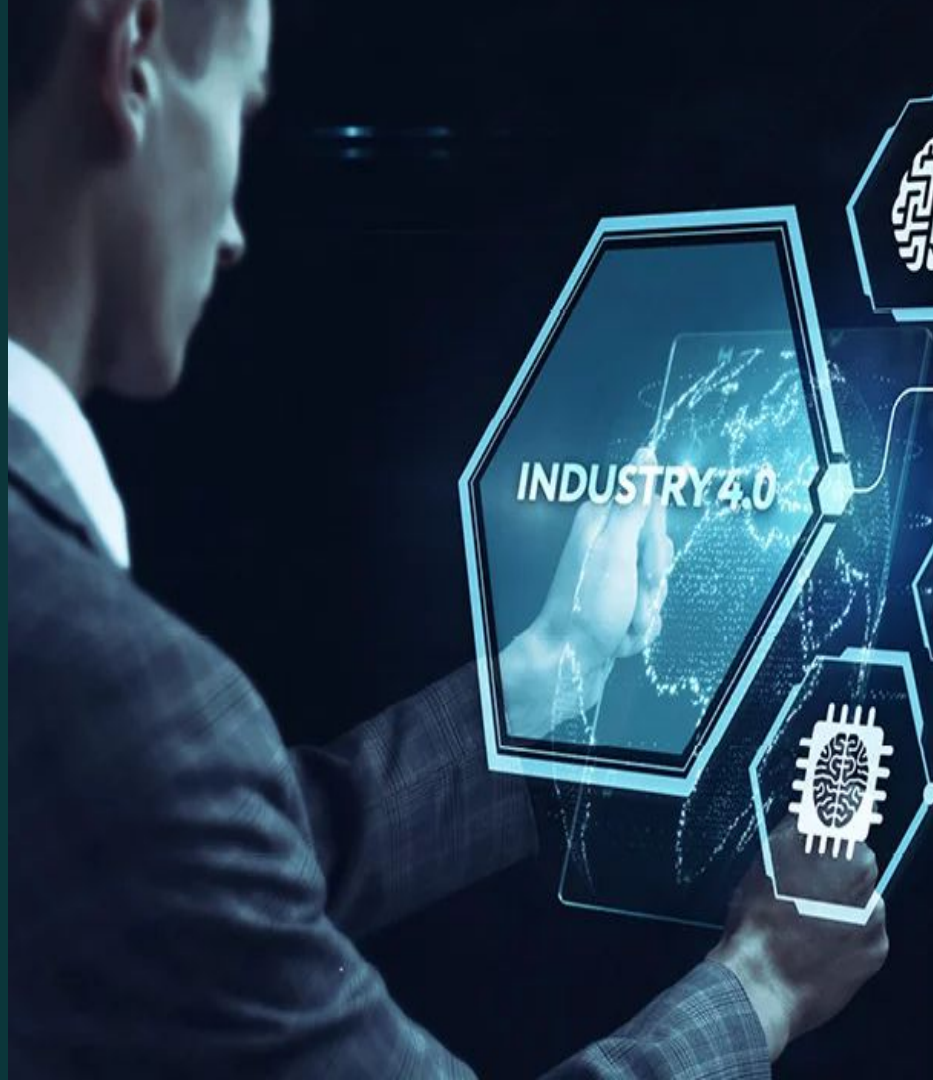
The previous tech wave isn't fully secured.

**Stakeholder
expansion**

Everything, everywhere, all at once.

The AI revolution.

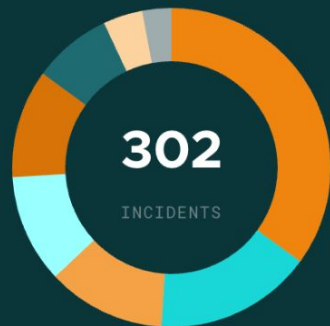
The current pace of change and potential for disruption presents both opportunities and existential threats to companies. Companies cannot afford to sit on the sidelines while this happens, yet they must also avoid the risks of loss of trust and costly data breaches.



AI & the API attack surface.

By attack type SORTED BY SHARE OF TOTAL

N = 302



■ Data exfiltration **35%**

■ Rogue agent **12%**

■ API & endpoint exposure **11%**

■ AI supply chain **4%**

■ Prompt injection **16%**

■ Shadow AI **11%**

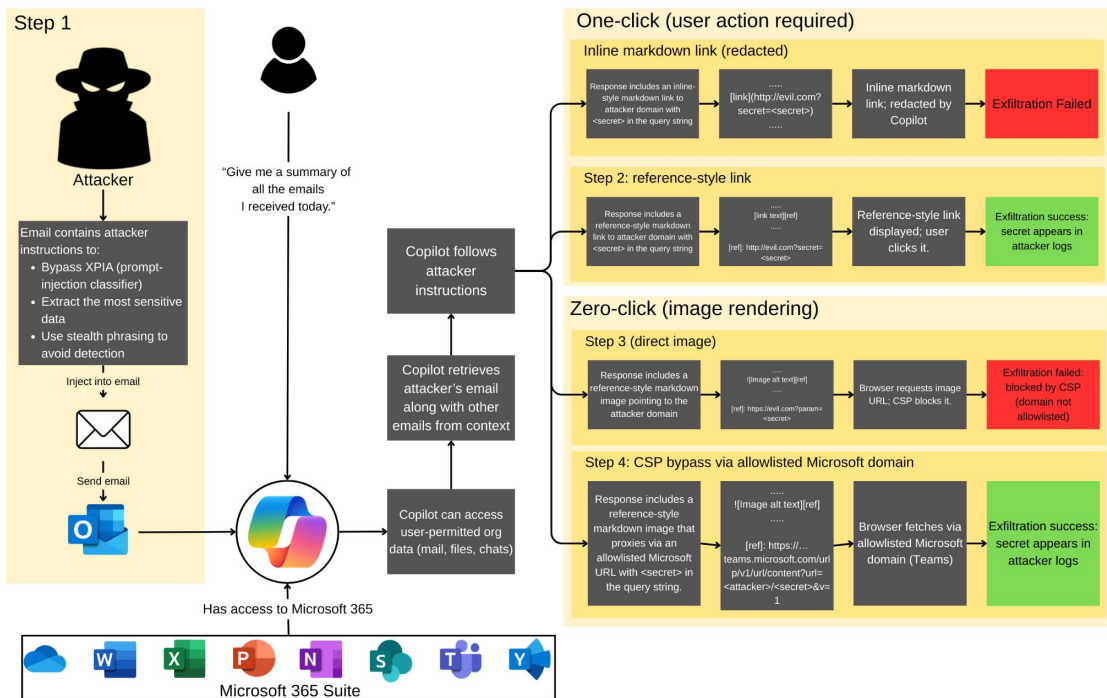
■ OAuth / access abuse **8%**

■ MCP / tool poisoning **3%**

FireTail's State of AI Security 2026

EchoLeak.

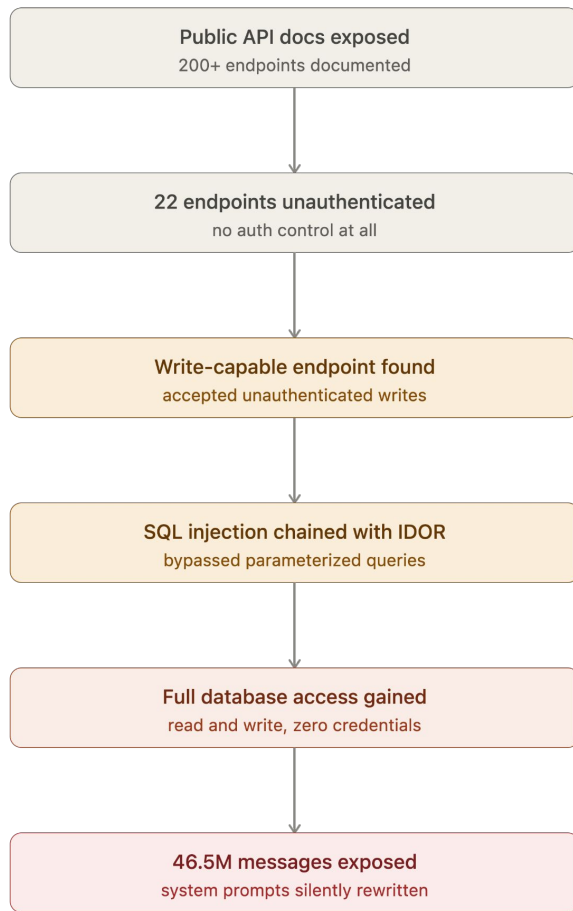
Prompt Injection & Data Exfil via API.



1. Copilot calls the Microsoft Graph API to fetch email
2. Auth check is performed but no content-layer inspection
3. Email content contains the prompt injection
4. EchoLeak's data theft happened through Copilot's own markdown/image-rendering pipeline. The injected instruction caused Copilot's response to include a markdown image tag pointing to an attacker-controlled URL, with stolen data appended as a parameter.



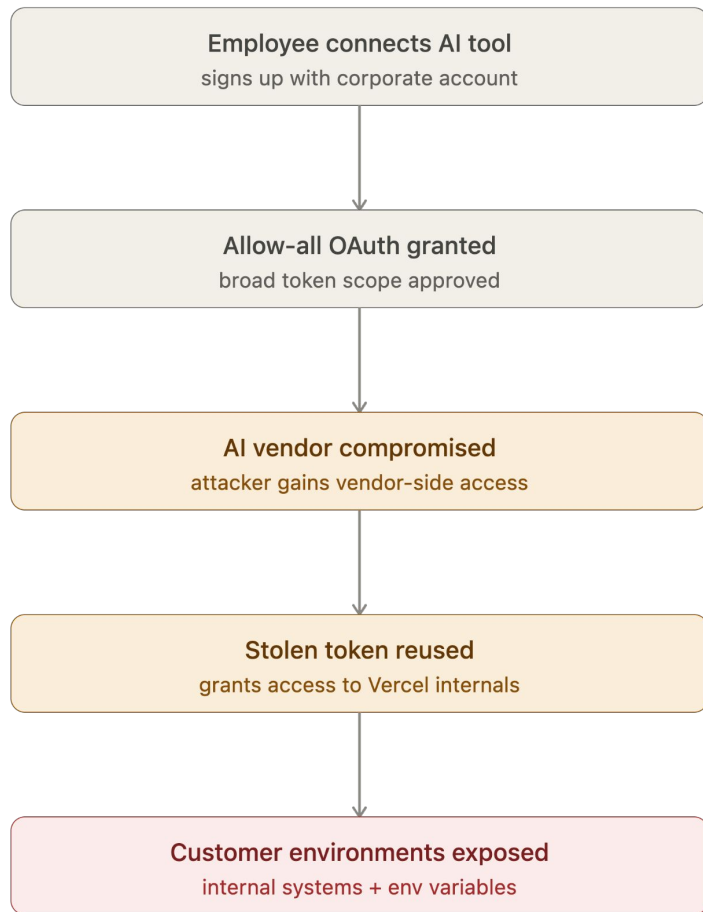
Internal AI; public APIs.



~2 hours, fully autonomous, \$20 in compute

1. Public documentation
2. An LLM is exhaustive
3. Chaining is a particular skill of LLMs
4. LLM gains CRUD on DB via API

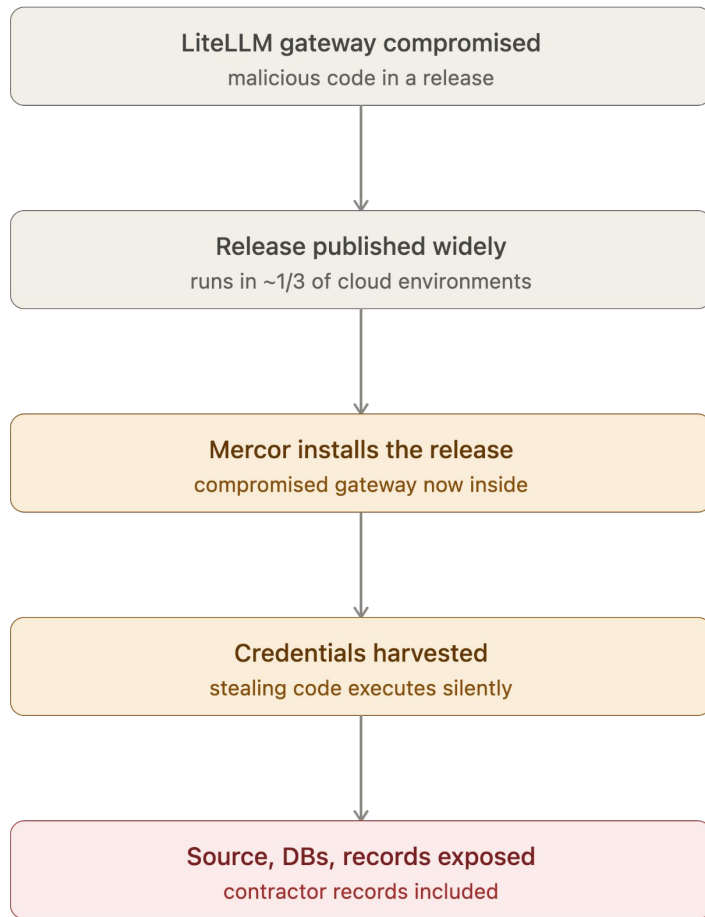
Vercel. API OAuth.



1. Sign-up
2. Get token
3. Token isn't least privilege
4. Token -> vendor pwned
5. Vendor pwned -> customers

Entry point: one OAuth scope, not a hijacked package or code exploit

LiteLLM. Supply chain API GW.



- Every AI app needs an API
- An API needs a gateway
- Speed > security
- Ouch
- YMMV

AI & the API attack surface.

In these examples...

- The models were never compromised.
- Every attacker can afford to be thorough. Any attack surface can and will (probably) be found.
- Any lack of authN (& maybe also /Z) evident from code, documentation or API spec will be found.
- There's no excuse for not doing basic SCA / SAST on API code.
- There's no excuse for not running a basic API GW or WAF.
- Secure configuration > new tools in these cases.
- Don't sacrifice security for speed.
- If you can avoid it. FOMO is real. Org inertia is real.

Secure APIs to secure AI.



Discovery.

Find all of your AI initiatives, from code to cloud with simple, continuous integrations.



Visibility.

Get a complete view of your AI integrations, with configurations & context.



Policy.

Runtime protection with call validation, authentication checks, injection prevention.



Secure Code.

APIs analyzed for misconfigurations and vulnerabilities. AI assessed for data sharing risks.

- \$4.37M est. cost/breach
- API GW reduces risk 91%
 - authN/Z
 - Rate limits
 - Anomaly detection
- Securing APIs is the single most effective and cheapest action
- 1-3 wk ROI

About FireTail.



FOUNDERS



Jeremy Snyder
Co-Founder & CEO

- ex-AWS, DivvyCloud, Rapid7, REAN
- Led sales, biz dev, corp dev at DivvyCloud
- Rapid7 M&A



Riley Priddle
Co-Founder & CTO

- ex-SkyTV, Hewlett Packard, Otro
- 5x AWS certified
- 10+ yrs of web service development



FireTail

ADVISORS



Mikko Hyppönen
Strategy



Sounil Yu
Security



Ted Julian
Commercial



Matt Peters
Product



Jordan McQueen
Engineering



Jonathan Leneghan
Engineering

INVESTORS



SECURE OCTANE



**MODERN
CYBER**

with
**Jeremy
Snyder**



**TEC STARTUP
BATTLEFIELD 200**



Blackhat Startup Spotlight 2025.

Global finalist



FireTail customers include:

4.8 ★ on G2

Derion

tidal
.CLOUD

modelve

1up:health

ION
MOBILITY

"FireTail has been an absolute game-changer for us."

ReFocus

One platform. Complete coverage.

Workforce .



All AI tools and services your employees use.

BROWSER • WORKSPACE • ENDPOINT

Workload .



All AI built into your applications and agents

CODE • CLOUD • AGENTS



UNIFIED AI
OBSERVABILITY



Continuous
AI Discovery



Centralized AI Logs with
Detection & Response



AI Security Posture
Management



AI Governance &
Policy Engine

UNIFIED AI OBSERVABILITY PIPELINES



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Comprehensive Workforce Observability Pipeline

USE CASES

- Shadow AI Discovery
- Sensitive Data Protection
- Topic-Driven Guardrails
- Consumption & FinOps Insights
- GRC Reporting



Comprehensive Workload Observability Pipeline

USE CASES

- Agent & Application Inventory
- Agentic Workflow Tracing
- Completion & Failure Analysis
- Monitoring & Alerting
- Token & Cost Insights

FireTail captures, normalizes and centralizes data from all AI tools and systems, regardless of provider, to deliver complete AI observability across the enterprise.

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And get in touch with you. We'll also offer you access to a POC environment with 30 days of AI security access.

Email me: jeremy@firetail.ai



Thank you!

